Make your MSP business soar with Quest® Foglight® Evolve

See how Quest Foglight Evolve and the Quest MSP Program helps you grow your business and achieve your profit goals.

Businesses increasingly seek to convert CapEx to OpEx by adopting subscription-based and outsourced services-based purchasing models but the competition is fierce, making it more important than ever to differentiate your service offerings.

Quest® Foglight® Evolve is used by MSPs to deliver a number of critical IT services.

- Monitor and manage your customers' environments – as well as your own infrastructure – to avoid unnecessary system, storage and network problems and outages, as well as deliver SLA and OLA reporting.

- Optimize your clients' IT resources in the data center and in the cloud, to maximize ROI and reduce costs while aiding in budget management – or even model taking on a new customer to aid in capacity management and planning

- Plan your clients' workload/application migrations to the cloud, making sure the best combination of cloud services and costs are achieved.

- Identify consulting opportunities within your customer base via alarms, proactive monitoring, etc.

These services may allow you to differentiate your company to acquire new customers, while increasing margins.

In addition to its award-winning technologies, the Quest MSP Program provides MSP training and support, and offers flexible licensing, competitive pricing and financial incentives, so you can focus on growing your MSP business.

BENEFITS:

- Grow your revenue significantly

- Increase profitability from new and existing customers

- Maximize resources and budget

- Differentiate your business from competitors

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YOUR CLIENTS' OUTCOMES

With Foglight Evolve:

- Administrators gain proactive alerting for Hyper-V & VMware VMs; OS, Linux, Windows operating systems; Log files; Websites; Processes and Services

- Infrastructure Managers spend more time on business projects and less time managing IT resources

- Architects and CIOs can better plan cloud migrations; control costs; and gain visibility of cost-drivers across the hybrid data center.

BUILDING A CSP BUSINESS

Foglight Evolve can also be used to build a Cloud Service Provider (CSP) business.

MSPs can:

- Compare your pricing plans with customer on-premises costs

- Show your prices next to public clouds such as Azure, AWS, GCP

- Simplify billing through transparent chargebacks – clients see real data

FOGLIGHT EVOLVE OVERVIEW

Foglight Evolve enables you to market and sell your services to monitor, manage and optimize a wide range of technology platforms:

- **Clouds:** Amazon Web Services (AWS), Microsoft Azure, VMware Cloud on AWS, Google Cloud Platform (GCP), IBM Cloud Migration Assessment Tool

- **Virtual Infrastructure**: VMware, Hyper-V, Citrix

- **Containers**: Kubernetes AKS and EKS cost management, Docker Swarm

- **Operating Systems**: Windows, Linux, AIX

- **Applications**: Active Directory, Exchange

- **Storage**: Dell/EMC, HP, Hitachi, NetApp, Huawei, Brocade and more

For more information on Foglight Evolve , visit the Quest website .

YOUR CLIENTS' BENEFITS

With Foglight Evolve, your clients will:

- Right size resources

- Proactively avoid problems

- Reduce OpEx and CapEx

- Expose true data center costs

- Predict cloud costs accurately

- Migrate to the cloud with ease

- Improve VM performance

THE QUEST MSP PROGRAM

With the Quest MSP program, you not only get proven technologies on which to build your services, you get flexible licensing to help reduce start-up and expansion costs, and MSP-specific rate plans and rebates to maximize profitability and easily scale with you as you grow.

We offer:

- Flexible, subscription-based, pay-as-you-grow licensing that allows you to enhance your offerings with support for recurring revenue billing. No high upfront costs!

- Attractive, MSP-only pricing with tiered discounts and rebates

EXPERIENCE UNPARALLELED CUSTOMER SUPPORT

With the Quest Data Protection MSP Program, you'll achieve fast time-to-market for your services through comprehensive planning, implementation and management support, tailored to your company's needs.

We offer:

- Complete technical support for installation and POCs

- Comprehensive, free, self-driven training and enablement tailored to your specific needs

- Professional services and instructor-led training for all offerings

- A specialized MSP program team to help simplify and accelerate licensing, to engage with MSP partners on new business opportunities and service offerings, and to quickly resolve any issues that may occur

Learn more about joining the Quest Data Protection MSP Program by visiting: quest.com/data-protection-msp

Foglight Evolve and the Quest MSP Program helps you attract new customers and achieve profit goals.

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